



**ANNUAL REPORT**  
2016 -17







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# CHAIRMAN MESSAGE

The journey of a thousand miles begins with one step - Lao Tzu



United Way continues to be the best platform to “Give” and “Network” with like-minded individuals across the world. We now have a fully functional national office in United Way of India with a high caliber leadership team, ably headed by our CEO, Saleem Khan. In addition, a committed board with offices across all premier cities of India who strive towards creating a positive change for a brighter and better tomorrow locally, nationally and across the globe.

We formalized and launched our first set of national programs viz. ‘Born Learning’ focusing on Early Childhood Development and ‘Generations United’, a program which looks to address the biggest issue the country is battling today - Unemployment. By the way of these programs we have brought in credible partners such as Deloitte, CitiBank, Cargill, Eli Lilly, MCX, Target, Northern Trust, Wells Fargo and 3M amongst others. Separately, the ‘Born Learning’ program gave us the opportunity to operationalize our first ‘Center of Excellence’ in United Way of Bengaluru, which is now shouldering the responsibility of adding scale to the impact outcomes of this program. Our national programs align clearly with United Nations Sustainable Development Goals, boosting the network’s commitment of positively impacting the lives of the local communities we seek to serve.

Looking back, at what has been a defining year for the United Way of India, I feel proud of our collective achievements, in this journey of bringing all stakeholders together - NGOs, companies, individuals and government agencies for improving the conditions of our communities. With a clearly defined operating framework and an agreed 5 year road-map, we have been able to operationalize our business plans and build network synergies to position United Way India strongly as development sector specialists and a trusted partner of choice.

2017 saw us grow by leaps and bounds, into almost Rs 100cr giving system by bringing in over 600 donors. Collectively as a network, we have been able to educate lesser-privileged children, initiate and sustain healthcare programs that provide necessary medical services to under and uninsured individuals, financially support students seeking higher education to achieve their goals with various scholarships; respond to a crisis in the country and ensure that social service organizations are well equipped to properly care for those in need. By doing this, we were able to impact more than 1.2 million lives across India.

It has been extremely heartening to see our donors aligned to a national implementation framework, providing a positive boost to team spirit and cross pollination within the network. This helps us look to the future with more optimism and hope, as we embark on a journey to become an INR 500 crore powerhouse of giving by 2022. We have identified several new initiatives for 2018, to promote ‘Retail Giving’ and ‘Major Giving’ in India, and these will help accelerate us towards our Goal. United Way India’s Major Giving platform, “The Rabindranath Tagore Society”, shall act as a great platform to help us reach out to the growing pool of wealthy philanthropists who want to play an important role in the happy and healthy India of the future.

Our success lies in the success of our communities, and this note would be incomplete without an expression of heartfelt gratitude to the Local United Way teams and their leadership, who in turn drive this success. Equally a large thank you to our donors and partners - United Way is ready for the challenges and achievements ahead in 2018. LIVE UNITED.

Sincerely  
Sunit Mehra  
Chairman, United Way of India



# CEO MESSAGE

“ Together we can do so much - Helen Keller ”



learning levels in our programs. The network provided almost 50 lakh meals to undernourished children in schools and Anganwadis across the country. Our health programs helped build awareness around diseases like diabetes, hepatitis B, etc. to over 1,56,000 people and access to treatments to over 42,000 people, who otherwise wouldn't have had access to medical facilities.

Year 2016-17 was truly a year of collaboration and consolidation of our partnerships. Our national programs helped the network gather its national identity and each of the network chapters continued to be engaged with the local communities to create programs, ensuring increased outreach with measurable outcomes. With a stronger network and the continued support of our partners, we are well positioned to deliver on our ambitious goals, by mobilising the caring power of the communities across India.

## A POWERFUL YEAR

Great things happen when we LIVE UNITED !

It gives me great pleasure to share with you our 2016-17 Annual Report. It comes to you with a great sense of pride and accomplishment, highlighting our most significant achievements from the past year. This year's report focusses on the collective capabilities of the United Way network in identifying and addressing the deepest needs of the Indian communities and the positive impact it has been able to create in their lives.

Sincerely,  
Saleem Khan  
Chief Executive Officer- United Way of India.

As a network we are proud to have impacted more than 1.2 million lives across India, with the continued support of more than 200 corporate partners, helping us create impact at scale. For this we have partnered with over 400 credible NGOs who continue to influence outcomes in some of the most difficult areas of intervention.

This year also saw the network witnessing more than 10,000 amazing volunteers giving more than 35,000 volunteering hours for various initiatives. In the space of environment, United Way network managed to plant almost 33,000 trees and mangroves and rejuvenated 18 lakes affecting 3,25,000 people. Our education programs impacted over 500 schools and learning centers, directly impacting about 200,000 children and 19,000 mothers. Through the 37 lakh learning hours spent in classrooms, we now have over 29,000 children with improved

# WHO WE ARE

UNITED WAY IS A 130 YEAR OLD WORLDWIDE MOVEMENT ENGAGED IN NEARLY 1800 COMMUNITIES ACROSS, MORE THAN 40 COUNTRIES AND TERRITORIES WORLDWIDE. THROUGH OUR GLOBAL NETWORK, WE RAISE OVER \$4.7 BILLION ANNUALLY AND IMPACT UP TO 60 MILLION PEOPLE EVERY YEAR BY FOCUSING ON EDUCATION, INCOME AND HEALTH - THE BUILDING BLOCKS FOR A GOOD QUALITY OF LIFE AND A STRONG COMMUNITY.



**130**   
Years in Operation

**60,000+**   
Partners

**4.7 BILLION**   
USD Raised

**1800+**   
Communities

**61 MILLION**   
Served Annually

**9 MILLION+**   
Donors

**2.9 MILLION**   
Volunteers

**40+** Countries & Territories



**UNITED WAY HAS BEEN OPERATING IN INDIA SINCE 1986,  
AND HAS EXPANDED TO SEVEN LOCAL CHAPTERS LOCATED IN  
BARODA, BENGALURU, CHENNAI, DELHI - NCR, HYDERABAD, KOLKATA AND MUMBAI.**



 **INR 255 CRORE**  
INVESTED IN COMMUNITY  
PROJECTS IN LAST 3 YEARS

 **400+**  
NETWORK WITH NGOS

 **30+**  
YEARS IN EXPERIENCE

 **200+**  
PARTNERSHIP WITH COMPANIES

 **100,000+**  
INDIVIDUAL DONORS

 **1.25 MILLION**  
LIVES IMPACTED

**UNITED WAY INDIA IS UNITED WAY'S NATIONAL BODY IN INDIA, WHOSE ROLE IS TO BOTH LEAD PAN INDIAN INITIATIVES, AS WELL AS TO SUPPORT LOCAL CHAPTERS AND MAXIMIZE THEIR SOCIAL IMPACT IN THE AREAS OF EDUCATION, HEALTH, LIVELIHOOD AND THE ENVIRONMENT.**

**MISSION:**

**TO IMPROVE LIVES BY MOBILIZING THE CARING POWER OF COMMUNITIES ACROSS INDIA TO ADVANCE THE COMMON GOOD.**

**VISION:**

**UNITED WAY INDIA ENVISIONS A STRONGER INDIA WHERE ALL INDIVIDUALS AND FAMILIES ACHIEVE THEIR HUMAN POTENTIAL THROUGH EDUCATION, INCOME STABILITY AND HEALTHY LIVES AND STRIVE TO BE A LEADER IN IMPACTFUL PHILANTHROPY FOR BUILDING SUSTAINABLE COMMUNITIES.**

# What makes us **UNIQUE**

Recognising the highly complex and inter connected nature of many of the social issues facing india today, our approach to building stronger communities is informed by:

## IMPLEMENTING COLLECTIVE IMPACT

United Way brings together all stakeholders in each community: NGOs, governments, individuals and corporates, to respond collectively to complex social issues.



## THINKING GLOBAL, ACTING LOCAL

United Way offers on the ground knowledge about each community's specific and most pressing needs in over 40 countries and territories where United Way has a presence. Resources are raised locally and invested in the local community.



## PURSUING LONG LASTING CHANGE

United Way addresses the root causes and works toward long-term sustainable change.





# What makes us **UNIQUE**



## BEING THE CSR PARTNER OF CHOICE

United Way supports companies in their philanthropy efforts designed to address social issues through directed corporate grants.



## RUNNING NATIONAL PROGRAMS

United Way India's perspective is to run national pan-indian programs and scale up locally-run programs that have a strong community impact in the areas of education, livelihood, health, environment and disaster response.

## MEASURING OUTCOMES

Outcome measurement is a critical part of United Way's methodology to strengthen programs and effectively communicate results.



# OUR NATIONAL PROGRAMS

## EDUCATION

### BORN LEARNING CAMPAIGN



The Born Learning campaign is a comprehensive national program of United Way India, which aims at enabling early learning development of children between 3 to 6 years of age, to ensure school readiness. The project complements the governments Integrated Child Development Scheme ( ICDS). Although a government welfare setup exists through Anganwadis, there are challenges in its effective functioning & management, to help deliver the required services to the communities.

There are three main phases of the program:

Infrastructure development and basic nutrition – where anganwadi infrastructure is evaluated and necessary changes are made to the infrastructure to make it learner and child friendly. Children are provided with good and basic nutrition to ensure that they gain optimum calories needed at this age.

Learning program – in this phase an age appropriate learning program is imparted to the children aged between 3 to 6 yrs. This program aims at building relevant skills among the children needed to enter mainstream schooling.

Community Handover – this is an important phase where the program is handed over to the community to be taken ahead for the future and to ensure sustainability. Although community participation exists throughout the life of the project, it is in this phase where the community takes over.

United Way of Bengaluru successfully piloted the program with 165 Anganwadis covered, positively impacting 16,500 children. United Way Bengaluru now acts as the Center Of Excellence, assisting with the National rollout of the program.



# WHAT A YEAR! -2016-17 by the numbers



## EDUCATION

768  
ANGANWADIS & SCHOOLS BENEFITING  
218,491  
CHILDREN & MOTHERS



3.7 MILLION+  
HOURS OF LITERACY  
TRAINING SESSIONS  
FOR WOMEN & CHILDREN

199,510  
CHILDREN SUPPORTED  
29,505  
CHILDREN WITH IMPROVED LEARNING LEVELS



## LIVELIHOOD

407 JOBS PROVIDED TO YOUNG PEOPLE

3,377 INDIVIDUALS RECEIVED VOCATIONAL TRAINING

3.7 MILLION +



TOTAL TRAINING HOURS

## ENVIRONMENT



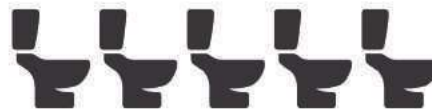
842  
TONS OF WASTE CLEANED



## HEALTH



49,78,642  
NUTRITIONAL MEALS PROVIDED  
TO CHILDREN  
IN SCHOOLS & ANGANWADIS



687 TOILETS CONSTRUCTED



64374  
CITIZENS RECEIVED HEALTH  
CHECKUPS AND HOME VISITS



69 SCHOOLS EQUIPPED  
WITH BETTER SANITATION &  
DRINKING WATER FACILITIES



5500  
PEOPLE BENEFITING FROM CLINICS



42,029  
PATIENTS GIVEN ACCESS TO  
TREATMENT



156257  
CITIZENS PROVIDED WITH HEALTH AWARENESS

# DISASTER - RELIEF AND REHABILITATION



United Way India (UWI) continued to play a leadership role during past major national calamities by proactively responding to the needs of the disaster affected communities; leveraging its ability to mobilize resources from corporate and individual donors. United Way India adopts a comprehensive approach for disaster response by emphasizing on immediate relief, mid-term relief and long term rehabilitation and community rebuilding. This includes:

1. Mobilizing and channelizing of monetary and in-kind donations and volunteers
2. Identification of credible NGO partners for on-ground implementation after thorough due diligence (on the basis of their past track record in disaster relief and rehabilitation, legal compliances, etc.)
3. Thorough need assessment of the affected communities including consultations with the government, local organizations and local community.
4. Facilitation and monitoring of relief and rehabilitation programs and efficient management of fund utilization.
5. Tracking the progress of the response interventions and reporting to the donors. This includes keeping the local Government and government agencies apprised of the progress.
6. Ensuring coordination between NGO partners, volunteer agencies and local government agencies for a comprehensive approach towards relief/ rehabilitation.

In 2016-17, United Way India mobilized INR 4.77 crores in preparation and response for disasters across the geography of India. Through its United Way Disaster Response Fund (UWDRF), UWI supported 11 interventions spanning over 5 states of Jammu & Kashmir, Uttarakhand, Bihar, Assam and Andhra Pradesh. These interventions focused on essential cross cutting themes of Education, WASH, Disability, Non-Food Items, Livelihoods, Health and Shelter; impacting more than 8200 direct beneficiaries.



# SKILL DEVELOPMENT

Generations United is United Way India and Generation India Foundation's national level skill development program for the unemployed youth in the age group of 18 to 29.

- The program has been developed and implemented in partnership with Generations India Foundation, which aims to tackle the biggest issue India is currently battling with, that of youth unemployment.
- Generations United piloted in October 2015 and scaled up its operations in 2016 with resounding impact. Till date more than 4500 candidates have successfully graduated with placement rate of more than 95% and employment rate of 74%.



# GENERATION UNITED



# NETWORK PROGRAMS

## UNITED WAY BARODA

United Way of Baroda with Stitching Fusion Study Foundation provided interest free loans to 73 needy students who graduated in Medical, Engineering, Accounts, Business Management, Administration. Road Shows were conducted sensitizing 3004 students and 114 teachers of Surendranagar district. Get-togethers were organized for 148 students and 28 students were provided laptops. 80 students have got employment in organizations like Infosys, IOCL, ONGC, TCS etc.



**Gold Card Scheme** provided doorstep health and household maintenance services (health check-ups, bill payment, home visit by trained nurse, plumbing, TV repairing and electrician) to 742 senior citizens. A total of 8576 senior citizens have benefitted since 1997.

## UNITED WAY CHENNAI

**WaSH in Schools:** United Way Chennai has invested over Rs. 2 Crores in improving the sanitation facilities and habits of the govt. school students in Chennai, including providing continuous behavioural change trainings and teacher training programs



**People with Disabilities:** United Way Chennai has invested over Rs. 2 Crores to provide support for them across Tamil Nadu. This includes vocational trainings, therapeutic sessions, & income generation means to help them integrate with society.

## UNITED WAY KOLKATA

Tata Steel Marathon in 2016 was the 2nd year for marathon in east India. United Way Kolkata was the philanthropic partner. 37 NGO's and 23 corporate registered and INR 76.5 lakhs was raised for various causes like Education, Health, Disability, and Environment etc. Funds raised from this event were used to start a new hospital in a tribal region, to start construction of a separate school for mentally handicapped children (to name a few).



In 2016-17 United Way Kolkata did 3 WASH programs for both primary and higher schools in rural West Bengal with the help of corporate funding. A total 10 schools benefitted and approx 12284 (student and teachers) got access to clean wash rooms with pure drinking water. Separate changing room with a locally made incinerator were provided to higher school girl students. The objective was to provide safety and privacy to school going girls and create better knowledge of sanitary hygiene among them and to inspire parents to have toilets at home.



## UNITED WAY BENGALURU

Wake the Lake is a flagship campaign of United Way Bengaluru launched in 2011 to revive the dying lakes of Bengaluru. The campaign stands out as a shining example of collaboration between civic bodies, corporates and citizens for a larger good. Wake the Lake has been successful in reclaiming and restoring several lakes which were on the verge of total collapse and ruin, by clearing them of sewage, improving the quality of water and turning them into active community spaces. The objectives of Wake the Lake are to restore the water quality by removal of effluents and other pollutants. Revive the eco-system around the lake and get the community involved. Since then the campaign has impacted 17 lakes in Bengaluru, bringing them to life by mobilizing resources from corporate partners, involved 9000 volunteers and 10000 community members. Working in partnership with BBMP (Bruhat Bengaluru Mahanagara Palike).



United Way Bengaluru(UWBe) launched the Born Learning Campaign in 2012 working as a public-private partnership to enable early learning development requirements of children in the vital age group of 0-6 years. UWBe, in partnership with Women and Child Development Department has initiated activities in selected urban anganwadis to add value to the existing activities already ongoing. The objectives of Born Learning Campaign are to

- Improve the nutritional and health status of children in the age-group of 0-6 years.
- Lay the foundation for proper psychological, physical and social development of the child.
- Impart nutrition and health education to mothers and strengthen their capacities to look after the health and nutritional needs of the child
- Achieve effective co-ordination of policy and implementation amongst the various departments to promote child development.
- Enhance the capacities of Bal Vikas Samitis
- Encourage volunteering activities among corporate employees

From 10 centers in 2012, Born Learning Campaign has since, scaled up to 182 anganwadi centers and addresses the needs of 18200 children. The campaign has also strengthened awareness and capacities in 21240 mothers and 180 Bal Vikas Samitis)

## UNITED WAY DELHI

United Way Delhi provides a platform through which, youths from underprivileged educated community are trained giving them opportunity to be part of organized employment sector. Youths are provided with training on “Geriatric Care Attendants”, which help them get a job as general care to patients in hospitals, nursing homes, residential care facilities. They are also given an option to pursue a “BPO Non Voice” course that enables them to understand appropriate techniques to resolve queries and customer cases over web-chat or email. There are also options like, “Job oriented computer course”, “Beautician”, “Tailoring” and “English speaking” course.



**Entrepreneurship development:** United Way Delhi strongly advocates for economic independence of women by creating women entrepreneurs. Women belonging to disadvantaged and poor households are economically empowered to become financially independent and contribute towards household income. These women are further introduced to skill development and upgradation programs to enhance the livelihood and social security keeping with changing times.



## UNITED WAY MUMBAI

### Project Poshan: Fight Against Malnutrition

In Maharashtra, as many as 83,068 children below the age of six have been categorized as severely underweight in the state in 2015-16. Chronic malnutrition has severe consequences, which affect a child for the rest of his life. Project Poshan is United Way Mumbai's fight against malnutrition, in partnership with the government's Integrated Child Development Scheme (ICDS).

Under the programme, United Way Mumbai has conducted various activities to alleviate malnutrition in rural and urban communities:

- Identify undernourished children between the ages of 2-6 years
- Ensure they receive an additional nutrition supplement of 500kcal for 5 months followed by 250kcal for another 5 months
- Monitor their growth (height, weight & mid upper arm circumference)
- Capacity Building of Anganwadi workers in safe food handling
- Educate parents on low cost nutrition and hygiene
- Facilitate medical referrals for children who are Severe Acute Malnourished (SAM)

In conjunction with the ICDS, 837 undernourished children were mapped across 129 Anganwadis. Project Poshan beneficiaries showed weight increase of as much as 1 to 3 kg . 301 Anganwadi workers underwent capacity building along with 108 families. In addition a 3 Day medical camp was organised for SAM children, which included compilation of comprehensive case histories, clinical examination, basic anthropometric measurements, medical tests & examinations, medicines and counselling and referral for parents. 184,140 meals were served between March and July 2017.



United Way Mumbai launched the 'Mission Mangroves' campaign in June 2015 to conserve and replenish Mumbai's depleting mangrove cover. Through this it is our aim to educate citizens on the importance of mangroves; plant and maintain 1,00,001 mangroves and restore over 20 hectares of degraded wetlands through public-private partnership.

## UNITED WAY HYDERABAD

Nayee Taleem is United Way of Hyderabad's flagship project. Bahadurpura Mandal is the part of Hyderabad district in Telangana. There are 82000 households living in Mandal. It is the biggest Mandal in Telangana in terms of the population with 4.7 lakhs and nearly 76000 school age children.



The probability of girls choosing STEM related-education is unfortunately bleak. According to the study by Grant Thornton, India ranks third lowest in the proportion of business leadership roles held by women and 34% of the Indian businesses surveyed, have no women in leadership. This alarming statistics calls for immediate action, 'Aqriti' aims to nip this challenge in the bud by making STEM education accessible to the girl child. Aqriti is a three-year intervention in 86 Government schools of Nampally and Khairtabad Mandals benefitting 12000 and more children and their families. The project is supported by Qualcomm and partners with Govt. bodies, Bodha Guru for e-learning content and infrastructure, Learning Space for Pedagogy and is exploring partnership in Career Counselling and Science lab setup.

Objectives of the program are to build basic capacities in primary school children, extend exposure to high school students, reward excellence among students and increase community ownership.

# YEAR AT A GLANCE

## APRIL

### SHRAMADAN, HYDERABAD

200 employees from Ryan pledged 1600 hours of 'Shramadan' for refurbishing a government high school in Konapur, situated 60km away from Hyderabad. Volunteers undertook activities such as renovating toilet/hand wash area, ground levelling, painting of the school, digging of rain water harvesting pits and sapling plantation.



## MAY

### HOLISTIC EDUCATION AND WOMEN EMPOWERMENT PROGRAM, BENGALURU

The 'Holistic Education and Women Empowerment program' organized at Bisuvanahalli, Doddaballapur on Thursday, 5th May, 2016 in association with the Department of Woman and Child Development, Cargill and United Way Bengaluru was a grand success.



## JUNE

### WORLD ENVIRONMENT DAY, BENGALURU

The Kaudenahalli Community group organized an awareness march in and around the lake locality to bring attention to the urgent need of saving the city's water bodies and preserving the environment and also organized a planting and cleanliness drive at the lake.



## JULY

### COMMEMORATING WORLD HEPATITIS DAY, MUMBAI

United Way Mumbai observed Hepatitis Week 2016 from 22nd to 30th July to mark World Hepatitis Day on 28th July, 2016. As part of this, various high impact interventions were including an informative session on Hepatitis B & C, focusing on LGBTQ groups, followed by free voluntary testing and vaccination, on 30th of July, 2016. 100 LGBTQ group members from Mumbai city were tested and vaccinated for Hepatitis B.



## AUGUST

### DREAM MADRAS, CHENNAI

An interschool exhibition for 150 private and government schools to compete on a single platform over the theme "Chennai as a smart City". The highlight of this competition is that it is usually won by the Government school students due to the guidance provided by various corporate volunteers.



## SEPTEMBER

### "GARBA MAHOTSAV", BARODA

The event has been a grand success since the last 29 years and is a signature event of United Way Baroda. Every year the fund generated from this event is allocated to various local affiliated NGO's according to their project requirements for the benefit of economically poor and other vulnerable groups-differently abled, children and senior citizens. The dedication of the Board members, staff, youth volunteers and the support of individual donors and corporate, make the event a grand success and the talk of the town every year. This year around 37000 male and female garba players participated.



2016

2  
0  
1  
6



## **OCTOBER** **LET'S READ, MUMBAI**

Let's READ is United Way Mumbai's citywide initiative, which aims to nurture a love for books and reading among children who cannot afford access to books of their own. The campaign helped gift the wonder of reading to the underprivileged children attending Mumbai Mobile creches centres, where the books and book reading session made stories come alive for 67 underprivileged children attending the centres.



## **NOVEMBER** **WORLD IMPACT DAY, BENGALURU, DELHI, HYDERABAD**

150 Corporate volunteers in association with United Way Bengaluru celebrated Impact Day across Eight Born Learning Centres in Bengaluru City. They engaged with the tiny tots by singing songs and rhymes, organizing painting competitions, talking about health and hygiene and also showing educational video clips.

Deloitte professional spent entire day with 1800 children. The day saw a variety of activities around the theme of "Bachpan". Painting of walls activity was also taken up. 2000 Volunteers from Deloitte celebrated Impact Day in the Bahadurpara Mandal where the flagship program of United Way of Hyderabad – Nayee Taleem is staged. A total of 13852 students were engaged in this daylong event by conducting activities related to Science, Math, art & Craft. Activities like origami, periscope and levitating pencil were the highlights of the event.



## **DECEMBER** **TATA STEEL MARATHON, KOLKATA**

The TSK25 Runs absolutely unique in Eastern India and United Way Kolkata is very proud to be the Philanthropy Partner for the second year in TSK25. UWK partnered with 37 NGOs and spent a lot of time through workshops, focus group discussions and one-on-one interactions. 23 corporate teams registered and donated to a charity of their choice. INR 76.5 lakhs was raised for various organizations working for causes like Education, Health, Disability, and Environment etc. Funds raised from this event were used to start a new hospital in a tribal region and other to start construction of a separate school for mentally handicapped children (to name a few).



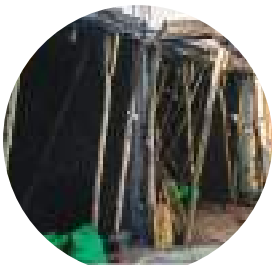
## **JANUARY** **KSHITIJ, BARODA**

Kshitij is a social initiative by United Way Baroda for the differently abled children and the youth of Baroda to come together and celebrate National Youth Day. The event was organized on the Birth Anniversary of Swami Vivekananda –wherein 300 special children and 100 youth had participated.



## **FEBRUARY** **SPORTS FIESTA, DELHI**

Deloitte professionals coordinated the sports event with the help of NGO partners "Khushi", "Arun", "Literacy India", "Aarohan".



## **MARCH** **DST BUILDING CONSTRUCTION, HYDERABAD**

At a primary school in Miyapur there were only two classrooms for all the primary classes resulting in students sitting out in the corridors. The school was also in a dilapidated condition. DST took up the refurbishment of the school and construction of new classrooms on the first floor. This was inaugurated by the senior leadership of DST.



# GOVERNANCE

THE BOARD OF TRUSTEES PLAY A KEY ROLE IN GOVERNANCE OVERSIGHT, RESOURCE MANAGEMENT, OPERATIONS EFFECTIVENESS AND STRATEGIC LEADERSHIP OF UNITED WAY INDIA. MANY BOARD MEMBERS ALSO SERVE ON LOCAL CHAPTER'S BOARDS.



**CHAIRMAN**  
**SUNIT MEHRA**  
MANAGING PARTNER,  
HUNT PARTNERS - INDIA



**VICE-CHAIRMAN**  
**ATUL PATEL**  
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**HON. TREASURER**  
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## OUR CORPORATE PARTNERS

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Aditya Birla  
ADP  
Agilent Technologies  
Ajanta Pharma  
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AMD  
American Express  
Amway Foundation  
Apotex  
Applied Materials  
Ashmore Foundation  
Avery India  
Bajaj Electricals  
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Bunge  
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Carrier  
Castrol  
Caterpillar India  
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Cisco  
Citibank  
Covidien  
Crisil  
DBS  
DCB  
Deloitte  
Disney India  
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Idemitsu  
Iffco tokio  
IIFL  
Indian Hotels  
ING Vysya Bank  
Ingersoll Rand  
Intuit  
ITW  
John Deere India  
JP Morgan  
Jubilant Foodworks  
Kelloggs  
Khaitan Co  
KPMG Foundation  
L&T Infocity  
Lloyds India  
L'oreal  
Madison  
Manipal Foundation  
Merck  
Metlife  
Metronics

Mjunction  
Monsanto  
NDTV  
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Nissan-Datsan  
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Northern Trust  
Novotel  
Owens Corning  
Perkin Elmer  
Pitney Bows  
Praxair  
Pyramid IT Consulting  
Quaker Chemicals  
Qualcomm  
RBS  
Rupa Macroman  
Ryan  
S&P Global  
Sagezza India  
Sandisk  
Sanofi  
SBI Cards (new)  
Schweppes  
SD Corp  
Sealed Air  
SREI  
Standard Chartered  
SunLife (new)  
Sunteck Realty  
Synchrony Financials  
Target  
Tata Capital Limited  
Tata Motor Finance Limited  
Tata Technologies  
Thomsun Reuters  
Topsel Toyota  
Tractors India Pvt. Ltd  
UBS  
United Technologies  
Veedol  
Viacom 18  
Videojet  
Wells Fargo

# FINANCIALS

## UNITED WAY NETWORKS FINANCIALS 2016-17 (IN INR'000)

ASSETS	AMOUNT
Fixed Assets	18,041
Investments	582,735
Current Assets	211,756
<b>TOTAL ASSETS</b>	<b>812,532</b>

LIABILITIES	AMOUNT
Capital Account (Corpus)	139,821
Earmark Funds	254,852
Current Liabilities	39,607
Income & Expenditure Account	
Opening Balances	253,626
Transfer from Current Year	124,626
<b>TOTAL LIABILITIES</b>	<b>812,532</b>

REVENUE	AMOUNT
Contribution	862,297
Other Revenue	41,341
<b>TOTAL REVENUE</b>	<b>903,638</b>

EXPENSES	AMOUNT
Program Expenses	704,182
General & Administrative	74,830
<b>TOTAL EXPENSE</b>	<b>779,012</b>

## LOCAL CHAPTERS FINANCIAL HIGHLIGHTS 2016 -17 (IN INR'000)

REVENUE	INDIA	AMOUNT
Contribution		20,041
Other Revenue		1,314
<b>TOTAL REVENUE</b>		<b>21,355</b>
Program Expenses		17,071
General & Administrative		10,357
<b>TOTAL EXPENSE</b>		<b>27,428</b>

REVENUE	CHENNAI	AMOUNT
Contribution		57,319
Other Revenue		889
<b>TOTAL REVENUE</b>		<b>58,208</b>
Program Expenses		48,571
General & Administrative		3,637
<b>TOTAL EXPENSE</b>		<b>52,208</b>



REVENUE	BARODA	AMOUNT
Contribution		78,785
Other Revenue		5,733
<b>TOTAL REVENUE</b>		<b>84,518</b>
Program Expenses		58,791
General & Administrative		9,732
<b>TOTAL EXPENSE</b>		<b>68,523</b>

REVENUE	DELHI	AMOUNT
Contribution		59,844
Other Revenue		1,133
<b>TOTAL REVENUE</b>		<b>60,977</b>
Program Expenses		53,212
General & Administrative		4,693
<b>TOTAL EXPENSE</b>		<b>57,905</b>

REVENUE	KOLKATA	AMOUNT
Contribution		11,317
Other Revenue		56
<b>TOTAL REVENUE</b>		<b>11,373</b>
Program Expenses		8,029
General & Administrative		505
<b>TOTAL EXPENSE</b>		<b>8,534</b>

REVENUE	HYDERABAD	AMOUNT
Contribution		78,329
Other Revenue		1,141
<b>TOTAL REVENUE</b>		<b>79,470</b>
Program Expenses		71,735
General & Administrative		9,914
<b>TOTAL EXPENSE</b>		<b>81,649</b>

REVENUE	BENGALURU	AMOUNT
Contribution		198,465
Other Revenue		3,746
<b>TOTAL REVENUE</b>		<b>202,211</b>
Program Expenses		88,576
General & Administrative		15,937
<b>TOTAL EXPENSE</b>		<b>104,513</b>

REVENUE	MUMBAI	AMOUNT
Contribution		358,197
Other Revenue		27,329
<b>TOTAL REVENUE</b>		<b>385,526</b>
Program Expenses		358,197
General & Administrative		20,055
<b>TOTAL EXPENSE</b>		<b>378,252</b>

# EVENTS 2016-17

## UNITED WAY BARODA



## UNITED WAY CHENNAI



## UNITED WAY DELHI





## UNITED WAY BENGALURU



## UNITED WAY HYDERABAD



## UNITED WAY KOLKATA



## UNITED WAY MUMBAI

**THE MARATHON TIMES**  
MUMBAI | SUNDAY, JANUARY 15, 2017 | 14TH EDITION

281 NGOs | 151 Corporates | 250 teams | 1300+ Fundraisers | 20000+ Donors

**Thousands choose to #RunExceptional for a Cause!**

The 14th edition of the Standard Chartered Mumbai Marathon was held on Sunday, the 15th of January, 2017. This year, the race saw stupendous participation from over 47,000 runners. United Way Mumbai, the official Philanthropy Partner saw a great response from over 281 NGOs with 151 Corporates and 7000 of their employees participating.

The team that made it more than a finish line and chose to #RunExceptional

